

# **VRINDAWAN GROUP OF INSTITUTION**





# About Us



Vrindawan Group of Institution consisting of dynamic & internationally recognized colleges with a long established tradition in providing excellence in education, has dramatically expanded the under graduate & post graduate programmes to offer degrees of demand such as Science, Management, Technology, Hospitality, Computers, etc,

We are diverse, our learning community benefits from a wide range in age and background. classroom experiences are challenging and thought provoking as a result of the cultural uniqueness and life experience of the students. Many are making the commitment to take on the challenge of a graduate or undergraduate programme to succeed in life.

Over the last few years, however, we have made strong inroads and setting an example for the nation of proactive, positive educational change. I'd like to take this opportunity to thank the very large number of faculty and management who devote their time and professional expertise towards this cause.

The responsiveness of our staff, the quality of our facilities and the practical approach we apply to our programmes ensures our faculty meets the needs of today's students and tomorrow's employees.

# Vision & Mission

## Company Vision

VRINDAWAN GROUP OF INSTITUTION envisions becoming a leading provider of Total Quality Certification, Inspections, and Verification services in India and beyond. The company aims to play a vital role in safeguarding life, property, and the environment by promoting excellence in quality and continual improvement across various industries, including manufacturing, software, film, finance, education, healthcare, and more.

## Company Mission

VRINDAWAN GROUP OF INSTITUTION is on a mission to provide value-added services to its clients by offering independent consultancy, training, and certification services. The company is dedicated to assisting organizations in achieving and maintaining various management systems, including Quality Management Systems and Environmental Management Systems. VRINDAWAN GROUP OF INSTITUTION aims to collaborate with its clients, guiding them through the process of adopting international standards for quality, environmental responsibility, and safety.



# Problems



## **Corruption and Mismanagement:**

This is one of the most pervasive problems. Corruption can erode public trust and weaken the institution's effectiveness. Mismanagement of resources can lead to inefficiency and financial instability.



## **Inadequate Funding:**

Many institutions struggle with limited budgets, which can hinder their ability to provide quality services, maintain infrastructure, or pursue their missions effectively.



## **Lack of Transparency:**

Institutions that operate without transparency can foster mistrust among stakeholders. Openness and accountability are crucial for maintaining public confidence.



## **Outdated Policies and Practices:**

Institutions that fail to adapt to changing circumstances or technologies may become obsolete. Keeping policies and practices up-to-date is essential for relevance and effectiveness.





# Solutions



## **Strengthen Governance and Accountability:**

Implement transparent and accountable governance structures. Establish clear roles and responsibilities for leaders and staff. Adopt robust internal controls to prevent corruption and mismanagement.



## **Improve Funding and Financial Management:**

Diversify funding sources to reduce reliance on a single revenue stream. Prioritize budget allocation based on strategic goals and priorities. Seek opportunities for grants, partnerships, or other forms of financial support.



## **Enhance Transparency and Communication:**

Publish annual reports, financial statements, and performance metrics. Engage with stakeholders through regular updates, meetings, or feedback mechanisms. Encourage open dialogue and participation from staff, beneficiaries, and the public.



## **Update Policies and Practices:**

Conduct regular reviews of policies and procedures to ensure relevance and effectiveness. Encourage innovation and adaptability to respond to changing circumstances. Involve stakeholders in policy-making processes to ensure inclusivity and diversity of perspectives.



# U.S.P

## Expertise and Specialization:

The institution may offer specialized knowledge, skills, or services that are not readily available elsewhere. Example: A university known for its cutting-edge research in a specific field or a hospital specializing in rare medical treatments.



## Quality of Education or Services:

The institution may be recognized for providing high-quality education, training, or services that meet or exceed industry standards. Example: A school with a track record of high academic achievement or a healthcare facility with top-rated patient care.

## Innovation and Technology:

The institution may leverage advanced technologies or innovative approaches to deliver its products or services more effectively. Example: A bank offering state-of-the-art online banking services or a museum with interactive digital exhibits.



## Diversity and Inclusion:

The institution may prioritize diversity, equity, and inclusion, fostering a welcoming and inclusive environment for all. Example: A company with a diverse workforce or a university with inclusive policies and programs.



## Global Reach and Network:

The institution may have a strong global presence, partnerships, or alumni network that offers unique opportunities to its stakeholders. Example: A multinational corporation with offices worldwide or a university with international exchange programs.



# Service



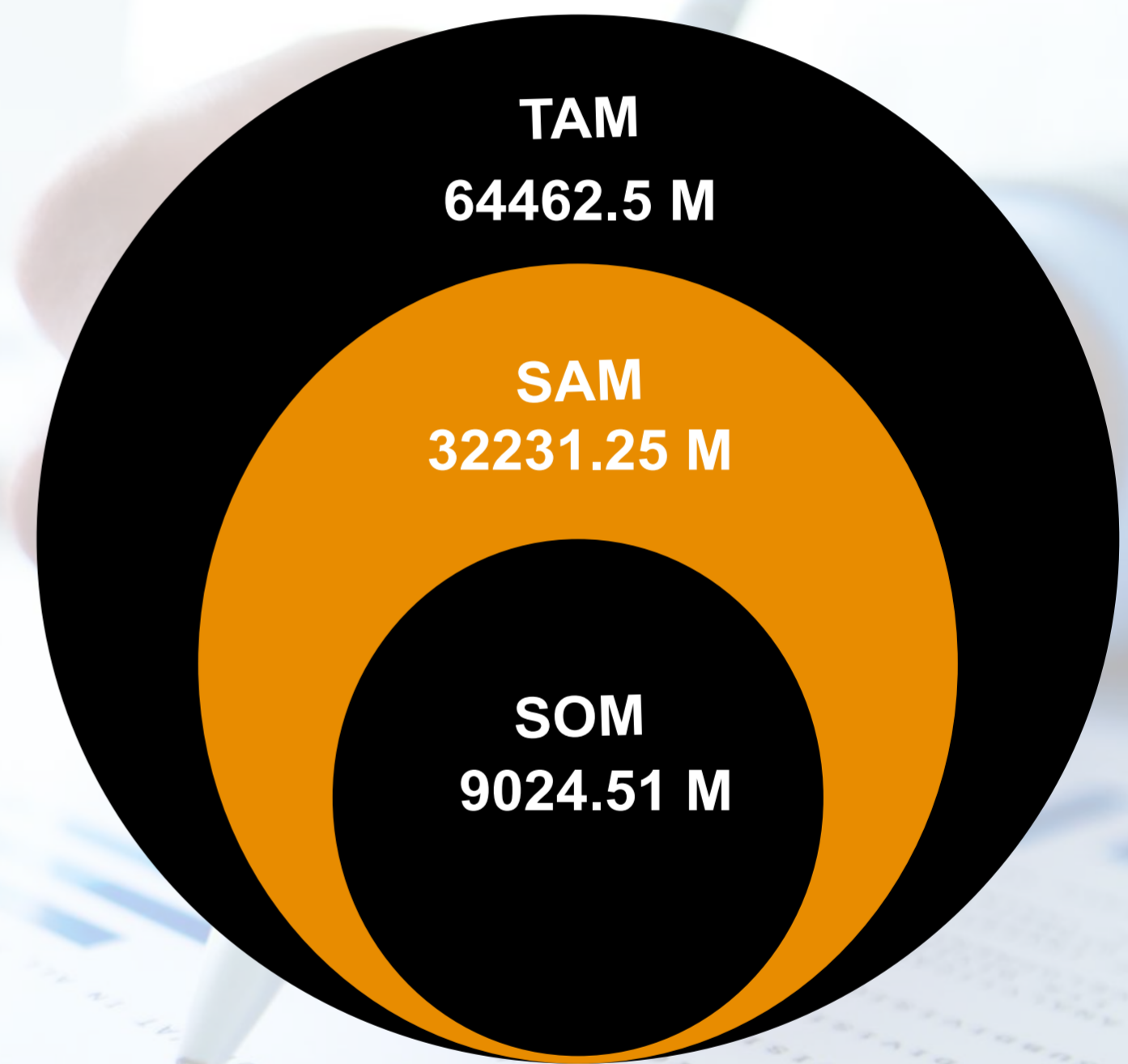
All type of Education





# Market Size

The global Institution market size was valued at USD 32231.25 million in 2022 and is expected to expand at a CAGR of 11.59% during the forecast period, reaching USD 64462.5 million by 2028.



**Amount in USD**



# Target Customers

- General Public
- Students
- Professionals
- Businesses
- Patients/Clients
- Donors/Volunteers



# Market Validation

## Define Your Value Proposition:

Clearly articulate what makes your institution unique and why people should choose your services or offerings over competitors.



## Conduct Market Research:

Use surveys, interviews, and focus groups to gather insights from potential customers about their interest in your institution's offerings. Analyze market trends, competition, and demand for similar services or institutions in the market.

## Identify Your Target Audience:

Determine who your primary customers will be and understand their needs, preferences, and pain points.



## Minimum Viable Product (MVP):

Develop a prototype or MVP of your institution's services or offerings to test with a small group of users. Gather feedback, measure interest, and identify areas for improvement.

## Pilot Testing:

Launch a pilot program or test phase of your institution's services with a limited audience. Monitor performance, gather feedback, and make necessary adjustments before a full-scale launch.





# Scale-up Strategy

## Define Clear Objectives and Goals:

Set specific, measurable, achievable, relevant, and time-bound (SMART) goals for scaling up the institution. Define key performance indicators (KPIs) to track progress and measure success.

## Market Expansion:

Identify new target markets or customer segments that align with the institution's mission and offerings. Conduct market research to understand the needs, preferences, and behaviors of these new markets.



## Diversify Offerings:

Explore opportunities to expand or diversify the institution's services, programs, or products based on market demand and customer feedback. Develop new offerings that complement existing services or fill gaps in the market.

## Documentation and Reporting:

Document the scale-up strategy, implementation plan, and key milestones. Prepare regular reports or updates to communicate progress, successes, challenges, and learnings to stakeholders, investors, or team members.



# Revenue Model

- **Tuition or Fee-Based Model:** Charge tuition fees from students for educational programs, courses, or training. Institutions like clubs, associations, or professional bodies charge membership fees to access services, resources, or benefits.
- **Subscription Model:** Institutions offering online courses, publications, or research databases can charge a subscription fee for access. Continuation of the membership-based model where members pay recurring subscription fees for ongoing benefits and services.
- **Donation or Fundraising Model:** Rely on donations, grants, sponsorships, or fundraising events to generate revenue. Engage supporters or the community to contribute small amounts of money for specific projects, initiatives, or causes.
- **Sales or Product-Based Model:** Sell branded merchandise, books, or educational materials related to the institution's offerings. Charge for admission tickets to events, workshops, conferences, or exhibitions hosted by the institution.
- **Licensing or Franchise Model:** License intellectual property, content, or curriculum to other institutions, businesses, or organizations. Expand through franchising the institution's brand, services, or programs to other locations or regions.







# Competitors



# Promoters



**Er. Mukesh Kumar Singh**

50% of shareholding

Director of School Of Engineering and Technology  
PGD(IIT Bombay), LA (IRCA, UK),

Ex-IT Expert, TCS, Ex Lead Auditor-ICS, Mumbai

He is an IITian, Electronics & Telecom Engineer and  
MBA in TQM with more than 22 years wide experience  
in Education sector



**Sima Mukesh Singh**

50% of shareholding

She is under graduate and internal auditor.  
He look operation of admin and HR with  
more than 10 years of experience



# Team



**Rajeev Joshi**

Lead Auditor

**K.Senthil Kumar**

Lead Auditor

**Dr. Poddar**

Lead Auditor

**Ashok Kumar Dey**

Lead Auditor

**Pralhad Moreshvar Pai**

Lead Auditor

**P.H.Bhave**

Lead Auditor

**Ramesh Gera**

Lead Auditor

**Mrs. Krishna Dutta**

Lead Auditor

**B.Bhattacharia**

Lead Auditor

**Ajaya Kumar K**

Lead Auditor

**Bijan Singha**

Lead Auditor

**JavedBadshah**

Lead Auditor

# Contact Us



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**THANK YOU**

**VRINDAWAN  
GROUP OF  
INSTITUTION**

